



73rd Annual Report 2019-2020

# Greater Dandenong Chamber of Commerce Past Presidents

1947-48	Mr H B Elms	1983-84	Mr C Sanchez
1948-49	Mr A L Verey	1984-85	Mr J Conway
1949-50	Mr J F Andrews	1985-86	Mr G Michaluk
1950-51	Mr G B Kingsbury	1986-87	Mr C H Madden
1951-52	Mr H R Boyd	1987-88	Mr C H Madden
1952-53	Mr A Adams	1988-89	Mr G Scates
1953-54	Mr W McNeil	1989-90	Mr B Meehan
1954-55	Mr W Werrett	1990-91	Mr P Taranto
1955-56	Mr C Caithness	1991-92	Mr D Grant
1956-57	Mr A Jolly	1992-93	Mr G Mullens
1957-58	Mr F T Bunnett	1993-94	Mr J A Sturgess
1958-59	Mr G Norris	1994-95	Mr J A Sturgess
1959-60	Mr A C Downard	1995-96	Mr S Jackson
1960-61	Mr B R Patchell	1996-97	Mr S Jackson
1961-62	Mr R K Wagstaff	1997-98	Mr A Webb
1962-63	Mr M K McLennan	1998-99	Mr D Lovig
1963-64	Mr R Allen	1999-00	Mr D Lovig
1964-65	Mr E Green	2000-01	Mr D Lovig
1965-66	Mr W Titcher	2001-02	Mr R Sanderson
1966-67	Mr J W Toon	2002-03	Mr R Sanderson
1967-68	Mr A S Gatley	2003-04	Mr P Helmore
1968-69	Mr L Grenda	2004-05	Mr P Helmore
1969-70	Mr F Carroll	2005-06	Mr D Carlson
1970-71	Mr R Surace	2006-07	Ms R MacNamara
1971-72	Mr L Thompson	2007-08	Ms R MacNamara
1972-73	Mr A Van Angeren	2008-09	Mr S Dunn
1973-74	Mr G Beasley	2009-10	Mr R Downing
1974-75	Mr A Carter	2010-11	Mr R Downing
1975-76	Mr C J De Young	2011-12	Mr P Helmore
1976-77	Mr C Campbell	2012-13	Mr P Helmore
1977-78	Mr C Campbell	2013-14	Mr P Helmore
1978-79	Mr J W Toon	2014-15	Mr R Downing
1979-80	Mr I Kellett	2015-16	Mr P Broom
1980-81	Mr I Kellett	2016-17	Mr P Broom
1981-82	Mr W Black	2017-18	Mr P Broom
1982-83	Mrs D A Rogers	2018-19	Mr P Broom
		2019-20	Mr P Broom

### 2018-2019 Executive Committee



President
Paul Broom
Empowered to Speak



Vice President
Roy Sanderson
RJ Sanderson & Associates



Committee Member
Jason Ashton
Macpherson Kelley Lawyers



Committee Member lan Grant Vince & Associates



Committee Member
Frances Grigoriou
City of Greater Dandenong



Committee Member
Jayson Perinayegon
RJ Sanderson & Associates



Vice President/Committee Member
Peter Helmore
Labour Resource Management



Treasurer
Svetlana Basman & Celia Lopez
Ashfords



Committee Member/Vice President Lisa Moore Chisholm



Committee Member
Rabi Gunaratnam
Biz Power Business Consultants



Committee Member Richard Payne Knight Owl



Committee Member Paul Wood NAB

### **Chamber Staff**



Executive Officer
Tiffany Murray



Events & Marketing Officer
Tamara Moore

Hon. Solicitor Macpherson Kelley Lawyers 40 - 42 Scott Street Dandenong Vic 3175

Hon. Auditor
Robinson Street Accounting Pty Ltd
Incorporating R Harman & Associates
73 Robinson Street
Dandenong Vic 3175

# Greater Dandenong Chamber of Commerce President's Report

Our 12 months to May 2020 have been a year in 2 parts for the Chamber, with momentum from our 2019 activities having to be redirected in 2020 due to Covid-19 restrictions.

The Chamber Business Awards program in 2019 was different from previous years with award nominees introduced at evening Showcase events. In early December, we recognised our finalists and celebrated with the winners at a special gala event. A strong field of worthy businesses and youth nominees made the December Gala night a great success. Our congratulations to all nominees and winners!

Our Grand Final Charity Lunch was again a highlight of the year raising \$8,000 for the Make a Wish Foundation. A huge thank you to everyone involved, especially Roy Sanderson (Committee Chair), John Shore (our energetic and engaging MC), Tiffany and Tamara.

In pre-lockdown March we teamed up with SEBN to host an International Women's Day breakfast with the inspiring Annabelle Chauncy as guest speaker. This highly successful event saw 110 people packing the room.

Platinum Partner Networking nights were as popular as ever with good attendance and we thank the following networking event hosts:

Patterson Cheney Cars & Trucks
RJ Sanderson & Association
National Australia Bank (including AGM)
Ashfords
SMCT (Springvale Botanical Cemetery)
Australian Tax Office

Patterson Cheney Cars & Trucks

June 2019
July 2019
August 2019
September 2019
October 2019
November 2019

March 2020

All Chamber activity necessarily moved online from mid-March with our Platinum Partners Victory Office and R.J. Sanderson hosting virtual events.

There have been several changes with staff and the committee through the year. At the time of writing last year's report our Events & Marketing Officer was Amanda Checken. Amanda resigned just prior to the AGM to take on another role in events management. Tiffany Murray temporarily took over the Events & Marketing role in conjunction with her Executive Officer duties. Tamara Moore then joined us to focus on events and marketing and was introduced to members at the 2019 AGM – her first day on the job. A belated 'welcome' to Tamara.

Leanne McCready, representing the City of Greater Dandenong has taken long service leave and resigned from the Chamber. We value having a representative from council on the committee and welcome Frances Grigoriou to fill the vacancy. Frances brings a wealth of experience and knowledge of effective governance. Svetlana Basman left Ashfords and subsequently resigned from the Chamber Executive. We thank Ashfords and Svetlana for her contribution as Treasurer, and welcome her Ashfords colleague, Celia Lopez to this critical role.

Lisa Moore from Chisholm was also ratified as a member of the Executive Committee at the 2019 AGM. Richard Payne resigned from the committee in March to pursue other exciting opportunities. In December Peter Helmore stepped down from the Vice President position to focus on his business. He nominated Lisa for the vacant VP role, and she was duly endorsed by the committee.

Membership has remained strong with support of our events reflecting a vibrant business community through 2019. We trust this momentum will carry us through the pandemic and we thank all members for their on-going support.

Through the diligent work of our treasurer Celia Lopez and Tiffany we remain financially strong despite the impacts of Covid-19 restrictions impacting our revenue.

For several years we have combined our AGM with the National Australia Bank Platinum Partner's network night. These events have been a great success and it's disappointing that we are restricted to an online AGM this year.

Platinum Partners, Gold Members, Chamber Awards sponsors and Grand Final Charity Lunch sponsors make a huge contribution to our success and their support is greatly appreciated.

Again, we extend a special thanks to Todd Hartley and Hilton Manufacturing for providing offices for the Chamber - a significant help.

My personal thanks to Tiffany and Tamara for their commitment and professionalism. I particularly value their consistency and dedication through the challenges of 2020.

I thank all members for the ongoing support of the Chamber and for accepting me as President over the past 5 years. It has been a great experience and I have gained a lot working with you all. I thank my fellow committee members for their support and council.

As we look forward to a post Covid -19 world I am excited at the prospects for the Chamber with a new President and fresh ideas building on the strengths of this robust and diverse business community.

Paul Broom Greater Dandenong Chamber President 2015-2020



### **Grand Final Charity Lunch**

The 2019 Grand Final Charity Lunch was held on Wednesday 25 September 2019 at Southern Golf Club. We are so proud to announce that we had a crowd of 184 guests in attendance at the 19th annual event, so thank you to everyone who supports this event.

Yet again our event was hosted by John Shore from Ray White Chelsea, and he spent the day drumming up auction bids and raffle ticket sales. The highlight of the lunch was our guest speaker, former Essendon and St Kilda champion Brendan Goddard. He was more than happy to tell us stories from his life – from overcoming injuries, to moving clubs, to his transition into retirement. He was also happy to hang around to help sell some amazing auction items that were donated and take photos with our guests.

The main purpose of this lunch is to raise much-needed funds for the Make a Wish Foundation. A very big thank you to all those who attended, and to all the businesses that donated items for the Silent Auction and Major Raffle. Our Major Raffle winners graciously donated back their winnings meaning we raised \$8,000 at this year's event and an overall total of more than \$110k raised over the 19 years!

We would like to thank this year's sponsors for their support of the event – Adecco, Macpherson Kelley Lawyers, Patterson Cheney Toyota, RJ Sanderson & Associates and Star News Group.



## Greater Dandenong Chamber Business Awards Showcase

The Chamber Business Awards have continued the 26-year-old tradition of recognising and honouring outstanding business achievement in the Greater Dandenong area. Eleven businesses were presented at three business showcase events, along with three Youth Enterprise nominees. Thank you to our Awards Sponsors for 2019; Ashfords, Chisholm Institute, City of Greater Dandenong, Hilton Manufacturing, Macpherson Kelley Lawyers, NAB and the Star Journal.

**Date**8 May
Boswen

Boswen
Soccer5s
Thrifty

Youth Enterprise Nominee - Zoe Atterbury

28 August Aus Group Alliance

**Future Recycling** 

Pact Heating & Cooling

A&A Electroplaters Pty Ltd

Youth Enterprise Nominee - Andrew Kemp

10 October Southern Metropolitan Cemetaries Trust

**SELLEN** 

Ecostar Double Glazing

Palm Plaza Lotto

Youth Enterprise Nominee - Koryom Gatluak









## **Chamber Business Workshops**

With COVID changing the way we worked from the early months of 2020, The Chamber moved away from planned business workshops to hold online webinars co-hosted by members.

These have been met with great success from both co-hosting members and attendees. We opened these events for all to attend and to date have covered a range of topics from Dealing with Downturns in Business, Working from Home and Preparing for a Return to Work to name a few.

We have increased our online presence and these webinars can be accessed at any time through our YouTube Channel.



# Greater Dandenong Chamber Business Awards Presentation Night

On Wednesday 4 December, over 180 guests from the Chamber community came together to honour and recognise outstanding business achievement in the Greater Dandenong area. Eleven outstanding businesses were nominated across several categories, and we were delighted to announce the following businesses as winners of the Category and Overall Chamber Awards:

Southern Metropolitan Cemeteries Trust Greater Dandenong Chamber Business Award / Employment Award

Future Recycling Thrifty Soccer5s

Large Business Award Retail Award Small Business Award

Aus Group Alliance SELLEN Zoe Atterbury



# Platinum Partner Networking Events

The Chamber is proud of the success that comes from its Networking Events. These events are kindly hosted by the Chamber's generous Platinum Partners and easily attract an average of 100 attendees at each event, who can meet other networkers catch up on old friends and forge new business relationships.



## Profit and Loss Statement For the year ended 31 May 2020

	N	ote 2020	<b>2019</b> \$
INCOME		\$	Ф
INCOME	•	170	252
Interest Received	2	179	658
Membership Subscriptions	0	58,325	56,121
Other Income	3	1,815	1,410
Awards - Breakfast Events		2,294	6,664
Awards - Business Presentation Night		19,695	26,750
Grant Operating	4	23,500	7,500
Grand Final Lunch Event		33,194	41,259
		139,002	140,362
LESS EXPENDITURE			
Awards - Breakfast Events		818	10,882
Awards - Business Presentation Night		22,727	18,173
Bank Fees and Charges		225	803
Business Registration Fees		59	58
Computer Equipment		2,578	2,221
Depreciation		30	0
General Expenses	5	359	197
Grand Final Lunch Event	· ·	29,790	37,665
Interest Expense		81	74
Merchant Fees		1,000	1,104
Networking Events		2,330	1,437
Postage		513	585
Printing & Stationery		873	3,316
Subscription and Memberships		0	264
Other - Event Costs	6	100	105
Telephone	· ·	2,939	2,891
Salaries and Wages		58,191	51,767
Superannuation Contributions		4,792	4,824
Other Employer Expenses		496	57
Website Costs		642	0
Workers' Compensation		192	360
		128,734	136,782
NET OPERATING PROFIT (LOSS)		10,268	3,579
	oial vaar		
Retained Profits at the beginning of the finance	ciai year	147,095	143,516
TOTAL AVAILABLE FOR APPROPRIATION		157,363	147,095
RETAINED PROFITS AT THE END OF THE FINANCIA	L YEAR	157,363	147,095

The accompanying notes form part of these financial statements.

These statements should be read in conjunction with the attached compilation report.

## Balance Sheet For the year ended 31 May 2020

	Notes	2020	2019
CURRENT ASSETS  Cash at Bank Cash Deposits Trade Debtors GST Receivable	7 8 11	8,809 154,691 - 404 163,904	1,093 142,689 5,390 
NON-CURRENT ASSETS			
Office Equipment Office Equipment Accum Depn		2,709 (30) 2,679	
TOTAL ASSETS		166,583	149,172
LIABILITIES CURRENT LIABILITIES Credit Card - NAB Withholding Taxes Payable Superannuation Payable Trade and Other Payables GST Payable Deposits Held  TOTAL LIABILITIES  NET ASSETS	9 11 10	1,784 843 3,064 - 3,530 9,220 9,220	331 690 794 - 262 - 2,077 2,077
EQUITY			
Retained Profits		157,363	147,095
TOTAL EQUITY		157,363	147,095

The accompanying notes form part of these financial statements.

These statements should be read in conjunction with the attached compilation report.

### Notes to the Financial Statements For the year ended 31 May 2020

### 1. Summary of Significant Accounting Policies

The financial statements are special purpose financial statements prepared for the use by committee. The committee has determined that the association is not a reporting entity. The committee has determined that the association is not a reporting entity.

The statements have been prepared on an accruals basis and are based on historic costs and do not take into account changing money values or, except where stated specifically, current valuations of non-current assets.

No Australian Accounting Standards, Australian Accounting Interpretations Views or other authoritative pronouncements of the Australian Accounting Standards Board have been intentionally applied

	2020	2019
2. Interest Received:  NAB	<u>179</u>	658
3. Other Income: Networking Events	1.815	1,410_
4. Grant Operating Council Grant - Office JobKeeper Grant COVID19 - Cash Stimulus	7,500 6,000 10,000 23,500	7,500 0 0 <b>7,500</b>
5. General Expenses: Annual General Meeting Costs	359	197
6. Other Event Cost: Other - Event Costs	100	105
7. Cash at Bank: Business Cheque Account	8,809	1,093
8. Cash Deposits:  NAB Cash Maximiser  Deposits Paid - Awards Night	154,691 0 154,691	141,219 1,470 142,689
9. Withholding Taxes Payable: PAYG Withholding Payable	1,784	690
10. Deposits Held: Deposits Held	3,530	
11. Goods and Services Tax: GST Payable/(Refundable)	404	(262)

These notes should be read in conjunction with the attached compilation report.

### Notes to the Financial Statements For the year ended 31 May 2020

	2020	2019
NOTE 1 RECONCILIATION OF CASH		
For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net outstanding bank overdrafts.		
Cash at the end of the year as shown in the statement of cash flows is reconciled to the related items I the balance sheet as follows:		
Cash at Bank Cash Deposits Cash at the End of the Year	8,099 154,691 162,790	1,093 141,219 142,312
NOTE 2 RECONCILIATION OF NET CASH PROVIDED OPERATING PROFIT/(LOSS)		
Net Operating Profit/(Loss)	10,268	3,579
Changes in asset and liabilities net of effects of purchases and disposals of controlled entities:		
(Increase)/decrease in trade and term debtors	5,390	1,650
(Increase)/decrease in other Assets	(2,679)	
Increase/(decrease) in trade creditors and accruals	6,594	-
Increase/(decrease) in other creditors	615	(3,381)
Increase/(decrease) in sundry provisions		(1,143)
	20,188	705

These notes should be read in conjunction with the attached compilation report.

# Statement of Cash Flows For the year ended 31 May 2020

	2020	2019
CASH FLOW FROM OPERATING ACTIVITIES		
Receipts from Customers	143,742	141,205
Payments to Suppliers and Employees	(134,023)	(134,964)
Interest Received	179	658
	9,719	6,899
Net increase (decrease) in cash held	20,188	705
Cash at the beginning of the year  Cash at the End of the Year	143,312 163,500	141,607 <b>142,312</b>

The accompanying notes form part of these financial statements.

These statements should be read in conjunction with the attached compilation report.

### Independent Auditor's Report

### Report on the Financial Statement

We have audited the accompanying special purpose financial report of Greater Dandenong Chambers of Commerce Inc. (the association), comprising the Statement by Members of the Committee, Income and Expenditure Statement, Balance Sheet, Statement of cash flows and a summary of significant accounting policies and other explanatory notes for the financial year ended 31 May 2020.

#### Committee's responsibility for the Financial Statement

The Committee of the association is responsible for the preparation and presentation of the financial statement and has determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial report are consistent with the financial reporting requirements of the Associations Incorporation Act and are appropriate to meet the needs of the members. These responsibilities includes establishing and maintaining internal controls relevant to the preparation and presentation of the statement that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial statement based on our audit. No opinion is expressed as to whether the accounting policies used, as described in Note 1, are appropriate to meet the needs of the members. We conducted our audit in accordance with the Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and presentation of the statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity' internal control. An audit also includes evaluation the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial statement.

The financial statement has been prepared for distribution to the members for the purpose of fulfilling the Committee's financial reporting obligations under the Associations Incorporation Act. The statement may not be suitable for another purpose. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we have complied with the Independence requirements of the Australian professional accounting bodies.

### Auditor's opinion

In our opinion, the financial report of Greater Dandenong Chamber of Commerce Inc. presents fairly, in all material respects, the financial position of Greater Dandenong Chamber of Commerce Inc as at 31 May 2020 and of its financial performance for the year in accordance with the accounting policies described in Note 1 to the financial statements, and the Associations Incorporation Act.

Date: 14/08/20%0\_

ROWAN HARMAN R. Harman & Associates

REG. COMPANY AUDITOR No. 8460

### Statement by Members of the Committee

The committee has determined that the association is not a reporting entity and that the special purpose financial statements should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the Committee:

- the financial statements and notes presents fairly the financial position of Greater Dandenong Chamber of Commerce Inc as at 31 May 2020 and its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements:
- at the date of this statement, there are reasonable grounds to believe that the association will be able to pay its debts as andwhen they becomedue and payable.

President Treasurer Chops

Paul Broom Celia Lopez

26th August 2020

# Greater Dandenong Chamber of Commerce Members 2019-2020

#### Platinum

Amazon **Ashfords** Australian Tax Office Dandenona **Bombardier Transportation** Patterson Cheney Cars & Trucks RJ Sanderson & Associates Telstra Retail & Business Group South East Victory Offices

#### Gold

AW Bell **CBA Corporate Financial Services** City of Greater Dandenong Development Victoria Eco Electrical Services **Financial Foundations** Grenda Group Hartley Financial Hilton Manufacturing HR Staff n Stuff Jobfind Centres KLM Spatial Laser 3D Liftech Handling & Access Macpherson Kelley Lawyers Matchworks

**MJC Partners** NCC Apparel Pitcher Partners

Punthill Apartment Hotel - Dandenong

Rigby Cooke Lawyers Section Technologies Skillinvest

Snap Dandenong South

Southern Metropolitan Cemeteries Trust Telstra Business Centre Dandenong

Wurth Australia

### Silver

**A&A Electroplaters** AFL Sports Ready Ames Australia Anytime Fitness Springvale Apprenticeship & Traineeship Employment Partners (ATEP) Aus Group Alliance Aussie Disposals Australian Laboratory Services Axceda Boswen Aust Bekaert (Australia) Booran Holden Centre of Vocational Education (COVE) Chisholm Institute CIE Legal

Dandenong Basketball Association

Delphi Bank

**Bronze** 6 Sigma Consulting Australian Workforce BBX Melbourne South East Biz Power Business Consultants Blume Accounting Bright Business Solutions Certified By Compleat Angler & Camping World Dandenong Dandenong Neighbourhood House Inc Count on Me Bookkeeping Services

Cruz Legal

Diamond Consulting Dias Aluminium Products ECHO Australia EcoStar Double Glazing Empowered to Speak Facey Industrial Commercial Family Mail House First Class Accounts - Dandenong Fort Knox (Group) Freight People Fuji Fasteners Full Support Good Shepard Microfinance Invoice Money Good Shepherd Microfinance Invoice Money Jayco Australia Kniaht Owl KS Environmental Labour Resource Management Laser Electrical Carrum Downes LePine White Lady Funerals Martogg & Company Mechfield Facility Maintenance Melbourne Football Club Mission Australia Movement & Place Consulting Orange Elephant Productions Quest Dandenong Quest Dandenong Central Ramada Encore Dandenong Regus Australia Management RetPro Dandenong Plaza RMBL Investments Ltd **RST** Consulting

Shisham Stanley Group Sign Group Australia South East Community Links South East LLEN Star News Group

Strategy One Human Resources TBS Air & Energy The Shotton Group Ultimate Laser Value Added Personnel

Vince & Associates Visic & Co

Waste Converters Recycling

Domino Effect Consulting & Facilitating Empowered HR

First Class Accounts Mulgrave

First Stop Capital From Granny Gabrielle Williams MP Glenn Tranter Consulting Global People Two

Greater Dandenong Bookkeeping Services

Greenfields Business Advisory

HR Sustain

Independent Property Inspectors

Integrity Solutions Jalee Impressions

Jim's Bookkeeping (Dingley)

Joy Voice Lease Art LGT Digital Lime Results Longford Legal Mark Stipic Consulting Marks Accounting McRae Property Commercial Melbourne International Graduate College

Minuteman Press Dandenona Paterson Fire Protection Pyramid Property Management

Reach Telecom Reignite Consulting Sanitair Bayside Smarter Outcomes Soccer5s Dandenong

Southern Migrant & Refugee Centre Stratacon Professional Recruitment SuperPlus Audit

Sylex Ergonomics Telco Independent Consulting The ikigai Coaching

The Oil Change

Total Commercial Cleaning Solutions

Voicecomm

Wasif Design Associates Webbtribe Consulting

WHISE (Women's Health in the South East)

WOMMAU You're Covered



PO Box 7435 Dandenong 3175

03 9768 3283

info@greaterdandenongchamber.com.au www.greaterdandenongchamber.com.au